



TAKE CONTROL

YOUR STRATEGIC
SOFTWARE PARTNER



PremierSoft
Business Software Solutions

PremierSoft is a pioneering software house based in Cyprus providing business solutions and services of the highest standard.



TAKE CONTROL

Who We Are

PremierSoft was founded in November 2004 by leading businessmen and respected executives with extensive experience in enterprise software and services. Their goal was to establish a leading software house to provide the market with top-of-the-range standardised and custom-made software, accompanied by training and implementation, consultancy, maintenance and support services.

PremierSoft has become established as one of the most dynamic companies in the industry offering state-of-the-art, yet easy-to-use solutions designed to optimise business processes and reduce operating costs. The company's main objective is to provide

support, prompt response and efficient use of all technologies and tools.

A strategic move led to an exclusive partnership with E.C.S. E-Soft Business Software Ltd so as to develop appropriate software to cover the individual needs of clients, whilst ensuring consistency of quality. This collaboration provided the power to successfully serve clients all over Cyprus and to capitalise on best available technology, functionality and internationally accepted industry practices.

The company has grown because of a competent and effective staff structure that always delivers the most efficient solutions at

optimal cost and more importantly because of client satisfaction. Our philosophy is based on the fact that the IT infrastructure of an organisation should incorporate all management information, monitoring and supervisory operations, thus simplifying procedures and increasing productivity.

PremierSoft constantly upgrades its products and services to meet the ever changing demands of clients and the market. For the company, adherence to the vision, constant targeting, and proper planning are the three foundation stones upon which it bases its operations.

Our Goals

We aim to transform our knowledge and experience into value for our clients and retain our leading position as one of the main providers of software applications.

Mission

Our mission is to transform our knowledge and experience into value for our clients, by providing technologically advanced software systems combined with quality services in order to optimize IT spending, ensure maximum performance and to continually increase the level of client satisfaction.

We will achieve this by:

- ✓ Providing reliable consultation, training, support and maintenance of our products.

- ✓ Conforming to industry best-practices and continuous process improvement.
- ✓ Systematic updating on all the latest technological advancements that contribute to the development of the most innovative and competitive solutions.
- ✓ Continuous observation and understanding of the industry challenges and needs.
- ✓ Technical innovation and creative thinking.
- ✓ Commitment to maintaining clients' trust by delivering sophisticated products and exceptional services.

Our Vision

Our vision is to enable our clients to achieve financial freedom and become 'best-run' businesses by gaining the insight and flexibility needed to operate more productively and to make more informed decisions in order to tackle financial challenges and enhance their competitiveness.

We aim to retain our leading position as one of the main providers of software applications and to reinforce our passion for creativity, innovation and development.



Our Industry Sector

PremierSoft presents, designs and develops exceptional software solutions that offer clients the possibility of multiple utilization of business information, and in addition, provide comprehensive and reliable services.

The company's development team has successfully created many applications that provided solutions to companies that had difficulties in managing their specialised needs. Key managers handle project planning, organisation and resource management – by applying a methodology focused on minimum risk, maximum results, as well as on-time and on-budget project delivery - in order to fulfil the specified objectives of each project.

In addition, PremierSoft has a team of highly experienced support professionals who are available to provide clients with unique services in the field of IT consultancy, implementation, training and technical support.

PremierSoft guarantees clients a professional software package as well as timely and reliable support.

Software Solutions

PremierSoft's range includes software to manage any business' finances, run the payroll, stock, accounts, manage client and supplier relationships, plan the business and support HR function.

Besides providing the market with standard business applications, the company also undertakes the design of complex and demanding custom-made projects according to specific client needs. A team of highly specialized software developers and analysts are available to develop any tailor-made application required, so that the operations of an organization can become fully computerised.

Business Applications:

- + E-Soft Accounting
- + E-Soft Stock, Sales and Purchasing
- + E-Soft Garage
- + E-Soft Provident Fund
- + Premier Payroll
- + Premier Fixed Assets Register
- + Premier Service
- + Premier Administration Committees
- + Premier Dividends
- + Premier Weigh Bridge
- + Premier Insurance Management

Our Clientele

We serve businesses of all sizes, regardless of market sector and investment capacity.

PremierSoft's solutions are designed for all businesses and organisations who recognise that an effective IT infrastructure will give them a competitive advantage. Our services are ideal for businesses who want to exploit new technologies to enhance their corporate development and empower their staff with easy-to-use tools for fast and responsive management and analysis of information.

The organisation provides sophisticated and integrated applications together with

comprehensive support services to any company regardless of size, investment ability and internal infrastructure. Whatever the business needs PremierSoft can provide the appropriate solution.

The versatility of the PremierSoft solution has assisted many organisations to solve complex and difficult IT related business problems, helping them to become more responsive, efficient and profitable. The ability to provide flexible solutions has been gained from

successfully implementing business software solutions across a wide range of industries, a high degree of knowledge and skills and a proven track record.

Due to a professional understanding of business and IT design and execution, some of the most prominent organizations and companies in Cyprus have chosen the PremierSoft products.

We offer ready-made and custom-made software solutions, together with training and implementation, consultation, maintenance and support services.

Implementation and Training

As part of their corporate goal - which is to provide the best possible IT services - PremierSoft has formed a professional implementation and training team to ensure that all software provided by the company are correctly installed and implemented and that users are properly trained. Technical consultants handle all integration and data management issues, and ensure that the software integrates seamlessly with any existing company IT infrastructure and at the end of the project the client benefits fully from the investment.

IT Consultancy Services

PremierSoft's extensive experience in the field of information technology solutions, together with its involvement in a wide range of projects over the years, enable the company to effectively provide valuable consultancy services. Specialist performance management consultants will assist by applying skilled knowledge when critical decisions concerning the structure of a solution are needed.

Clients' interests are foremost and the company will always provide an objective and appropriate consultation so that any implemented IT solution will be a source of satisfaction and bring significant tangible benefits.

Maintenance & Support Services

PremierSoft's provision of services does not stop with the installation and training of the application. Maintenance and support are a continuation of any project and are treated with due responsibility and consistency.

All clients are registered under a maintenance plan, which provides the benefit of PremierSoft's support services. A team of dedicated professionals gives prompt help and accurate advice on any relevant issue – either through the call centre, which is operational during working hours, or by site visits.

In addition, clients under maintenance plans are entitled to special product discounts and free upgrades.



What Makes Us Stand Out

We develop our own unique software systems in accordance with international standards and in response to market needs, backed by qualitative and prompt support.

One of the things that differentiate PremierSoft from the competition is that its software systems are developed in-house, to international standards, but giving particular emphasis to local circumstances which, unlike ready-made solutions from overseas, are fully compliant with the Cypriot legal system and regulations. Another element of the company's success is the responsible and reliable support provided to clients and reflected in the high levels of client satisfaction.

Innovative in ideas and in practice, PremierSoft is increasingly competitive and has become a point of reference in the local business environment due to its:

- ✔ Commitment to revolutionize the way people manage their businesses finances.
- ✔ Constant research and development of new methods and state-of-the-art technological tools.

- ✔ Good internal organisation and only employing people who are effective, experienced and highly trained.
- ✔ Quality in how the product is developed and in the help that clients receive.
- ✔ Timely and cost effective solutions, as well as unmatched support and maintenance that exceed clients' expectations.
- ✔ In-depth know-how and technical skills that deploy appropriate technologies to increase the clients' competitive edges.

The Benefits

We help companies control their money and relieve workload pressure.

With PremierSoft's specialised solutions clients can take control of their money and achieve financial freedom. They are provided with the proper control tools in order to relieve financial pressure, gain confidence and focus on their core activities.

By using PremierSoft's software, companies can achieve excellence in management efficiency by gaining better insights into

financial and operational information; respond to changing business conditions; improve profitability and reduce costs. Work-flows are streamlined in order to manage complex business processes simply, reduce errors and, ultimately, drive business success.

In addition, through the development of exciting new technologies, client solutions can be delivered that improve sustainability,

accelerate business innovation, create significant new values and enhance a client's competitive edge in their respective industry segment.

Using a holistic approach to managing a business, PremierSoft automates all routine functions, simplifies processes and eliminates needless barriers in order to maximise business performance and productivity.

What Our Clients Say About Us

“The system is used by all companies in the Group, that is manufacturing, selling and distributing soft drinks, juices, meat products and processed food. We needed an application that was easy to use and flexible enough to cope with business changes and support manufacturing, warehouse management, selling and distribution, as well as payroll. All these needs were met with PremierSoft’s solutions. In particular with the use of the add-on system for order taking, we increased productivity and reduced costs because we enabled the sales force to work without having to visit the office every day. We are really

pleased with the system, as well as with the people behind it. They were very helpful from the initial installation and with training and support during the test period - saving us time and money - as well as with the support for the more advanced functions. PremierSoft’s people are real professionals! ”

Christos Nicolaou
Financial Controller
Kean Soft Drinks Ltd

“As a company dealing with general trade goods and building materials, our primary need is to have all the necessary data for preparation of cash flow and budget available at any time. PremierSoft gave us the tools to solve our problems with incredible ease and convenience adapting to our every need. Their applications provide access to information regarding our customers’ balances, orders, purchases and sales at all times, enabling us to manage information more efficiently and save valuable time and effort. PremierSoft’s products have automated all routine functions, increased our effectiveness and simplified processes.

The programmes are really easy-to-use, even for someone completely ignorant. Of course, we had an excellent training. Finally, I cannot pass over PremierSoft’s remarkable support. Their maintenance and support team was always there on call when we needed them, tackling issues with unmatched eagerness and courtesy. ”

Soulla Stylianou
Financial Controller
A.Epiphaniou Industries Ltd

“We operate in the service sector (3rd party logistics, international forwarding, warehousing and transport). A highly functional software is of vital importance for our organisation. Without an advanced programme we can not work because all of our records and needs have to be computerized. PremierSoft’s applications have empowered us to operate in a more organised and methodical way, to make more informed decisions due to better management reports, save money and ultimately, facilitate our internal management. What I wish to emphasise, however, is PremierSoft’s support; there is complete

understanding of our requirements and needs. All upgrades are done promptly and whenever we face a problem it is solved immediately. Communication was always excellent and at every stage we were made to feel like we were in the best of hands. We are absolutely happy with them. They are the perfect people to work with! ”

Andreas Ioannou
Director
Kazoulis Global Logistics

CONTACT US TO TAKE CONTROL

A.V. PremierSoft Ltd

116 Nicou Pattichi Street, CY 3070 Limassol
Chrisafiliotissa Building, Block A, 2nd Floor
P.O.Box 70128, CY 4161 Limassol, Cyprus
Tel.: +357 77777 330, Fax: +357 25 383 183
info@premiersoft.com.cy

www.premiersoft.com.cy

 **PremierSoft**
Business Software Solutions